



**Tecumseh Professional Associates, Inc.**  
**www.tecumsehpa.com**  
multi-disciplined leader in energy, facilities, real  
estate, and environmental

## **Our Message**

Tecumseh Professional Associates, Inc. has experienced significant growth and diversification. While gross annual revenues for 1997 were slightly more than \$1 million, revenues for calendar year 1999 were \$8.5 million and revenues for the year 2000 reached over \$9 million. In order to continue growth and achieve non-8(a) business tactical planning, the company is convinced that the foundation of its success will always be an unceasing devotion to client needs, first-class customer service, and a clear recognition that diversification of service offerings and client base are essential to the company's long-term growth and viability.

This is a period of unprecedented change in the federal marketplace and private sector. In both arenas, downsizing and consolidation are changing the dynamics of daily business and directly affecting the opportunities for small company participation. In such an environment, Tecumseh believes it is especially important to remain intellectually flexible and organizationally nimble, thereby preserving the ability to quickly respond to short-term needs that may well develop into long-term opportunities.

Tecumseh hopes to be known as a "go to" provider of essential and packaged services for its clients. Critically important are the facts that with its Native American 8(a) status, Tecumseh is "easy to get to," and because of its total commitment to client satisfaction and personalized on-site contact, the firm is developing a reputation as being "easy to do business with." As the government and large private organizations continue to downsize, Tecumseh believes it is important to "bundle" or package services in a logical and attractive manner. Fewer government contracting offices invariably will mean fewer, but larger federal contracts, creating an environment in which smaller firms will have to readjust, re-tool, and learn to compete.

From its beginnings as a provider of limited environment services largely in the southwest, Tecumseh has diversified to the point where it is now actively involved in general management consulting, real estate management, energy and minerals management, and maintenance and protection of complex facilities on a nation-wide bases. Moreover, Tecumseh is developing new capabilities and interests in the cross-over disciplines of information technology, performance measurement and assessment, software development and personal property asset management.

To date, the key element of Tecumseh's success has been the strong belief of CEO, Steve Roche, that personalized relationship-based marketing is absolutely essential to understanding the present and future needs of clients. It is in this light that the management and employees of Tecumseh have developed and affirmed their commitment to the following mission and vision.

## **Mission Statement**

Accelerate the growth and maturity of Tecumseh into a highly regarded value-added provider of essential services to government and commercial clients.

## **Vision**

Optimize and ultimately transcend 8(a) and SBD status by honing our professional and competitive skills, continually earn customer respect and loyalty as a basis for true long-term partnerships, and create value in everything we do for customers, employees, and stockholders.

**Tecumseh Professional Associates, Inc.**

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